



Wages Report

Lat: 37.955 Lng: -121.283

| | MEAN HOURLY | MEDIAN HOURLY | MEAN ANNUAL | MEDIAN ANNUAL |
|--|----------------|------------------|----------------|------------------|
| All Occupations | \$25.48 | \$19.01 | 53,000 | 39,540 |
| Management Occupations | \$55.80 | \$50.92 | 116,050 | 105,910 |
| Chief Executives | \$98.93 | \$87.02 | 205,770 | 181,010 |
| General and Operations Managers | \$54.85 | \$47.89 | 114,080 | 99,620 |
| Legislators | * | * | 63,900 | 57,140 |
| Marketing Managers | \$76.45 | \$69.90 | 159,020 | 145,380 |
| Public Relations and Fundraising Managers | \$53.57 | \$48.13 | 111,430 | 100,100 |
| Administrative Services and Facilities Managers | \$48.89 | \$45.19 | 101,690 | 94,000 |
| Computer and Information Systems Managers | \$71.39 | \$67.78 | 148,490 | 140,980 |
| Financial Managers | \$60.83 | \$51.35 | 126,530 | 106,800 |
| Industrial Production Managers | \$50.42 | \$47.30 | 104,870 | 98,390 |
| Purchasing Managers | \$57.35 | \$52.43 | 119,290 | 109,060 |
| Transportation, Storage, and Distribution Managers | \$57.93 | \$54.21 | 120,490 | 112,750 |
| Human Resources Managers | \$59.41 | \$55.73 | 123,580 | 115,910 |
| Training and Development Managers | \$55.70 | \$41.20 | 115,850 | 85,700 |
| Farmers, Ranchers, and Other Agricultural Managers | \$49.92 | \$51.97 | 103,840 | 108,090 |
| Construction Managers | \$51.29 | \$47.99 | 106,680 | 99,820 |
| Education and Childcare Administrators, Preschool | \$28.23 | \$24.86 | 58,720 | 51,710 |
| Education Administrators, Kindergarten through Sec | * | * | 132,290 | 133,600 |
| Education Administrators, Postsecondary | \$54.78 | \$54.37 | 113,940 | 113,090 |
| Education Administrators, All Other | \$54.37 | \$58.85 | 113,080 | 122,420 |
| Architectural and Engineering Managers | \$76.73 | \$79.43 | 159,600 | 165,220 |
| Food Service Managers | \$30.05 | \$26.86 | 62,500 | 55,880 |

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|--|----------------|------------------|----------------|------------------|
| Lodging Managers | \$25.46 | \$23.51 | 52,960 | 48,890 |
| Medical and Health Services Managers | \$65.82 | \$59.59 | 136,900 | 123,940 |
| Property, Real Estate, and Community Association M | \$23.53 | \$17.24 | 48,940 | 35,850 |
| Social and Community Service Managers | \$36.99 | \$31.67 | 76,940 | 65,880 |
| Personal Service Managers, All Other; Entertainmen | \$54.95 | \$51.13 | 114,300 | 106,360 |
| Business and Financial Operations Occupations | \$36.17 | \$31.85 | 75,240 | 66,250 |
| Buyers and Purchasing Agents | \$32.13 | \$30.16 | 66,830 | 62,730 |
| Claims Adjusters, Examiners, and Investigators | \$36.60 | \$37.20 | 76,130 | 77,370 |
| Compliance Officers | \$36.55 | \$35.11 | 76,020 | 73,020 |
| Cost Estimators | \$37.11 | \$34.24 | 77,190 | 71,210 |
| Human Resources Specialists | \$33.90 | \$30.05 | 70,520 | 62,500 |
| Labor Relations Specialists | \$30.90 | \$33.92 | 64,280 | 70,550 |
| Logisticians | \$38.03 | \$35.99 | 79,100 | 74,860 |
| Management Analysts | \$41.59 | \$41.00 | 86,510 | 85,280 |
| Meeting, Convention, and Event Planners | \$30.74 | \$26.38 | 63,940 | 54,880 |
| Fundraisers | \$16.80 | \$14.82 | 34,940 | 30,820 |
| Compensation, Benefits, and Job Analysis Specialis | \$35.99 | \$33.78 | 74,860 | 70,270 |
| Training and Development Specialists | \$34.23 | \$28.86 | 71,210 | 60,040 |
| Market Research Analysts and Marketing Specialists | \$26.74 | \$23.37 | 55,630 | 48,620 |
| Project Management Specialists and Business Operat | \$33.70 | \$31.02 | 70,090 | 64,530 |
| Accountants and Auditors | \$34.95 | \$31.26 | 72,700 | 65,020 |
| Budget Analysts | \$37.26 | \$34.54 | 77,490 | 71,840 |
| Credit Analysts | \$38.04 | \$30.17 | 79,130 | 62,760 |
| Personal Financial Advisors | \$63.21 | \$60.69 | 131,490 | 126,220 |
| Insurance Underwriters | \$40.09 | \$40.05 | 83,390 | 83,310 |
| Loan Officers | \$58.22 | \$31.08 | 121,100 | 64,650 |
| Tax Examiners and Collectors, and Revenue Agents | \$46.34 | \$47.99 | 96,380 | 99,830 |
| Tax Preparers | \$33.30 | \$31.57 | 69,260 | 65,660 |

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| Financial and Investment Analysts, Financial Risk | \$41.81 | \$36.45 | 86,960 | 75,820 |
| Computer and Mathematical Occupations | \$40.56 | \$37.67 | 84,360 | 78,340 |
| Computer Systems Analysts | \$44.06 | \$43.75 | 91,650 | 91,010 |
| Computer Network Support Specialists | \$37.97 | \$36.28 | 78,980 | 75,460 |
| Computer User Support Specialists | \$27.94 | \$26.19 | 58,120 | 54,470 |
| Computer Network Architects | \$53.97 | \$55.81 | 112,260 | 116,080 |
| Network and Computer Systems Administrators | \$43.59 | \$41.97 | 90,670 | 87,300 |
| Database Administrators and Architects | \$48.23 | \$48.01 | 100,330 | 99,860 |
| Computer Programmers | \$48.57 | \$48.35 | 101,030 | 100,570 |
| Software Developers and Software Quality Assurance | \$55.27 | \$51.30 | 114,960 | 106,710 |
| Web Developers and Digital Interface Designers | \$35.29 | \$29.17 | 73,410 | 60,670 |
| Computer Occupations, All Other | \$39.12 | \$40.22 | 81,380 | 83,660 |
| Operations Research Analysts | \$42.20 | \$37.57 | 87,770 | 78,140 |
| Architecture and Engineering Occupations | \$44.37 | \$42.63 | 92,300 | 88,670 |
| Surveyors | \$44.04 | \$46.45 | 91,610 | 96,610 |
| Civil Engineers | \$54.43 | \$55.03 | 113,210 | 114,460 |
| Electrical Engineers | \$59.56 | \$57.95 | 123,880 | 120,540 |
| Electronics Engineers, Except Computer | \$58.32 | \$49.87 | 121,310 | 103,730 |
| Industrial Engineers | \$49.30 | \$46.78 | 102,530 | 97,290 |
| Mechanical Engineers | \$45.19 | \$39.40 | 94,000 | 81,950 |
| Engineers, All Other | \$44.63 | \$43.88 | 92,830 | 91,260 |
| Architectural and Civil Drafters | \$30.54 | \$29.17 | 63,530 | 60,680 |
| Mechanical Drafters | \$27.47 | \$26.94 | 57,140 | 56,040 |
| Civil Engineering Technologists and Technicians | \$34.64 | \$35.34 | 72,060 | 73,520 |
| Electrical and Electronic Engineering Technologist | * | * | * | * |
| Surveying and Mapping Technicians | \$30.15 | \$26.55 | 62,720 | 55,220 |
| Calibration Technologists and Technicians and Engi | \$34.05 | \$30.18 | 70,830 | 62,760 |
| Life, Physical, and Social Science Occupations | \$33.12 | \$28.29 | 68,900 | 58,850 |

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| Food Scientists and Technologists | \$37.83 | \$35.73 | 78,690 | 74,320 |
| Medical Scientists, Except Epidemiologists | \$60.49 | \$61.57 | 125,830 | 128,060 |
| Chemists | \$42.67 | \$41.84 | 88,740 | 87,020 |
| Environmental Scientists and Specialists, Including Health | \$22.83 | \$18.34 | 47,490 | 38,140 |
| Clinical, Counseling, and School Psychologists | \$50.10 | \$51.73 | 104,200 | 107,590 |
| Urban and Regional Planners | \$40.48 | \$37.84 | 84,190 | 78,720 |
| Agricultural and Food Science Technicians | \$22.13 | \$20.69 | 46,020 | 43,030 |
| Biological Technicians | \$23.77 | \$21.85 | 49,430 | 45,440 |
| Chemical Technicians | \$26.94 | \$27.95 | 56,030 | 58,140 |
| Forensic Science Technicians | \$29.92 | \$29.78 | 62,230 | 61,950 |
| Life, Physical, and Social Science Technicians, All Other | \$25.67 | \$24.24 | 53,390 | 50,420 |
| Occupational Health and Safety Specialists | \$39.41 | \$38.42 | 81,970 | 79,900 |
| Occupational Health and Safety Technicians | \$30.92 | \$31.72 | 64,310 | 65,980 |
| Community and Social Service Occupations | \$29.89 | \$26.18 | 62,170 | 54,450 |
| Educational, Guidance, and Career Counselors and Advisors | \$41.83 | \$43.58 | 87,020 | 90,640 |
| Marriage and Family Therapists | \$23.24 | \$20.59 | 48,340 | 42,830 |
| Rehabilitation Counselors | \$18.93 | \$16.52 | 39,370 | 34,360 |
| Substance Abuse, Behavioral Disorder, and Mental Health Counselors | \$24.91 | \$20.60 | 51,810 | 42,860 |
| Counselors, All Other | \$22.82 | \$21.90 | 47,470 | 45,550 |
| Child, Family, and School Social Workers | \$21.37 | \$19.03 | 44,450 | 39,580 |
| Healthcare Social Workers | \$36.14 | \$34.41 | 75,170 | 71,580 |
| Mental Health and Substance Abuse Social Workers | \$31.94 | \$28.17 | 66,440 | 58,600 |
| Social Workers, All Other | \$34.12 | \$34.21 | 70,960 | 71,170 |
| Health Education Specialists | \$35.67 | \$31.23 | 74,200 | 64,950 |
| Social and Human Service Assistants | \$21.48 | \$20.10 | 44,670 | 41,800 |
| Community Health Workers | \$23.56 | \$21.92 | 49,000 | 45,580 |
| Community and Social Service Specialists, All Other | \$23.89 | \$23.35 | 49,700 | 48,570 |
| Clergy | \$26.86 | \$25.11 | 55,860 | 52,230 |

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| Directors, Religious Activities and Education | \$22.97 | \$18.80 | 47,780 | 39,110 |
| Legal Occupations | \$52.43 | \$42.60 | 109,060 | 88,610 |
| Lawyers | \$68.63 | \$66.28 | 142,750 | 137,850 |
| Paralegals and Legal Assistants | \$31.00 | \$29.53 | 64,470 | 61,430 |
| Title Examiners, Abstractors, and Searchers | \$25.34 | \$24.83 | 52,720 | 51,640 |
| Legal Support Workers, All Other | * | * | * | * |
| Educational Instruction and Library Occupations | \$30.00 | \$25.20 | 62,400 | 52,420 |
| Business Teachers, Postsecondary | * | * | 136,320 | 140,590 |
| Education Teachers, Postsecondary | * | * | 100,980 | 102,340 |
| Career/Technical Education Teachers, Postsecondary | \$32.86 | \$29.05 | 68,350 | 60,430 |
| Postsecondary Teachers, All Other | * | * | 89,310 | 92,910 |
| Preschool Teachers, Except Special Education | \$19.23 | \$18.52 | 39,990 | 38,510 |
| Kindergarten Teachers, Except Special Education | * | * | 81,570 | 84,260 |
| Elementary School Teachers, Except Special Educati | * | * | 74,970 | 79,470 |
| Middle School Teachers, Except Special and Career/ | * | * | 73,720 | 78,050 |
| Secondary School Teachers, Except Special and Care | * | * | 94,410 | 93,060 |
| Career/Technical Education Teachers, Secondary Sch | * | * | 103,590 | 98,360 |
| Special Education Teachers, Kindergarten and Eleme | * | * | 70,550 | 66,550 |
| Special Education Teachers, Middle School | * | * | 71,200 | 70,460 |
| Special Education Teachers, Secondary School | * | * | 81,470 | 79,440 |
| Special Education Teachers, All Other | * | * | 64,020 | 57,970 |
| Self-Enrichment Teachers | \$19.07 | \$15.43 | 39,660 | 32,090 |
| Substitute Teachers, Short-Term | \$20.66 | \$18.23 | 42,970 | 37,910 |
| Tutors and Teachers and Instructors, All Other | * | * | 65,160 | 50,530 |
| Librarians and Media Collections Specialists | \$32.41 | \$30.42 | 67,400 | 63,280 |
| Library Technicians | \$21.05 | \$20.86 | 43,770 | 43,400 |
| Instructional Coordinators | \$41.85 | \$43.83 | 87,050 | 91,160 |
| Teaching Assistants, Except Postsecondary | * | * | 35,760 | 35,460 |

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| Educational Instruction and Library Workers, All O | \$25.93 | \$22.02 | 53,930 | 45,800 |
| Arts, Design, Entertainment, Sports, and Media Occ | \$29.99 | \$23.37 | 62,380 | 48,620 |
| Floral Designers | \$15.35 | \$14.71 | 31,940 | 30,590 |
| Graphic Designers | \$26.72 | \$23.55 | 55,580 | 48,990 |
| Merchandise Displayers and Window Trimmers | \$18.96 | \$16.93 | 39,440 | 35,200 |
| Producers and Directors | * | * | * | * |
| Coaches and Scouts | * | * | 65,090 | 52,000 |
| Umpires, Referees, and Other Sports Officials | * | * | 33,240 | 33,730 |
| Musicians and Singers | \$43.11 | \$46.84 | * | * |
| Public Relations Specialists | \$25.42 | \$22.79 | 52,870 | 47,400 |
| Editors | \$40.91 | \$34.23 | 85,100 | 71,200 |
| Interpreters and Translators | \$23.87 | \$22.69 | 49,640 | 47,200 |
| Photographers | \$21.94 | \$21.32 | 45,630 | 44,350 |
| Lighting Technicians and Media and Communication E | \$33.42 | \$28.11 | 69,510 | 58,470 |
| Healthcare Practitioners and Technical Occupations | \$49.65 | \$43.23 | 103,280 | 89,920 |
| Chiropractors | \$37.90 | \$35.84 | 78,820 | 74,550 |
| Dentists, General | * | * | * | * |
| Dietitians and Nutritionists | \$35.31 | \$35.79 | 73,450 | 74,450 |
| Optometrists | \$60.22 | \$58.12 | 125,250 | 120,880 |
| Pharmacists | \$71.09 | \$73.89 | 147,860 | 153,700 |
| Physician Assistants | \$57.14 | \$57.39 | 118,840 | 119,380 |
| Occupational Therapists | \$45.46 | \$47.00 | 94,560 | 97,770 |
| Physical Therapists | \$50.96 | \$49.92 | 105,990 | 103,840 |
| Recreational Therapists | \$36.35 | \$38.07 | 75,610 | 79,180 |
| Respiratory Therapists | \$41.38 | \$39.14 | 86,060 | 81,410 |
| Speech-Language Pathologists | \$40.86 | \$43.55 | 84,990 | 90,590 |
| Veterinarians | \$50.76 | \$52.23 | 105,580 | 108,630 |
| Registered Nurses | \$55.70 | \$55.34 | 115,860 | 115,100 |

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|--|----------------|------------------|----------------|------------------|
| Nurse Practitioners | \$62.45 | \$59.61 | 129,890 | 123,990 |
| Family Medicine Physicians | \$125.71 | # | 261,470 | # |
| Psychiatrists | \$116.76 | # | 242,850 | # |
| Physicians, All Other; and Ophthalmologists, Excep | \$91.89 | \$99.06 | 191,140 | 206,040 |
| Dental Hygienists | \$49.48 | \$47.86 | 102,930 | 99,560 |
| Clinical Laboratory Technologists and Technicians | \$34.90 | \$36.00 | 72,600 | 74,880 |
| Cardiovascular Technologists and Technicians | \$40.44 | \$38.93 | 84,120 | 80,980 |
| Diagnostic Medical Sonographers | \$58.52 | \$57.29 | 121,710 | 119,170 |
| Radiologic Technologists and Technicians | \$54.39 | \$57.13 | 113,130 | 118,840 |
| Emergency Medical Technicians and Paramedics | \$25.58 | \$26.50 | 53,220 | 55,120 |
| Pharmacy Technicians | \$24.45 | \$23.04 | 50,860 | 47,920 |
| Psychiatric Technicians | \$33.64 | \$35.54 | 69,970 | 73,930 |
| Surgical Technologists | \$30.36 | \$28.70 | 63,160 | 59,690 |
| Veterinary Technologists and Technicians | \$20.22 | \$18.40 | 42,050 | 38,280 |
| Ophthalmic Medical Technicians | \$19.44 | \$17.04 | 40,430 | 35,450 |
| Licensed Practical and Licensed Vocational Nurses | \$30.44 | \$29.37 | 63,320 | 61,080 |
| Opticians, Dispensing | \$21.64 | \$21.09 | 45,020 | 43,880 |
| Medical Dosimetrists, Medical Records Specialists, | \$30.89 | \$28.68 | 64,250 | 59,660 |
| Health Information Technologists, Medical Registra | \$30.31 | \$28.03 | 63,040 | 58,300 |
| Healthcare Support Occupations | \$16.12 | \$14.21 | 33,540 | 29,550 |
| Home Health and Personal Care Aides | \$13.78 | \$13.02 | 28,660 | 27,080 |
| Nursing Assistants | \$17.37 | \$16.74 | 36,120 | 34,820 |
| Physical Therapist Assistants | \$25.43 | \$27.78 | 52,900 | 57,780 |
| Physical Therapist Aides | \$15.04 | \$14.30 | 31,280 | 29,750 |
| Dental Assistants | \$17.73 | \$17.17 | 36,880 | 35,720 |
| Medical Assistants | \$20.66 | \$18.80 | 42,980 | 39,100 |
| Medical Equipment Preparers | \$26.01 | \$24.46 | 54,100 | 50,870 |
| Pharmacy Aides | \$20.84 | \$16.94 | 43,340 | 35,230 |
| Veterinary Assistants and Laboratory Animal Careta | \$17.27 | \$15.95 | 35,910 | 33,170 |

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|---|----------------|------------------|----------------|------------------|
| Phlebotomists | \$23.21 | \$22.84 | 48,270 | 47,510 |
| Healthcare Support Workers, All Other | \$25.68 | \$27.08 | 53,420 | 56,320 |
| Protective Service Occupations | \$31.94 | \$31.86 | 66,440 | 66,260 |
| First-Line Supervisors of Police and Detectives | \$64.49 | \$64.05 | 134,150 | 133,230 |
| First-Line Supervisors of Firefighting and Prevent | \$56.68 | \$50.77 | 117,880 | 105,600 |
| Miscellaneous First-Line Supervisors, Protective S | \$23.87 | \$19.37 | 49,640 | 40,290 |
| Firefighters | \$33.33 | \$32.97 | 69,320 | 68,590 |
| Correctional Officers and Jailers | \$40.76 | \$41.40 | 84,790 | 86,110 |
| Detectives and Criminal Investigators | \$52.49 | \$49.74 | 109,170 | 103,460 |
| Police and Sheriff's Patrol Officers | \$45.42 | \$45.46 | 94,480 | 94,560 |
| Security Guards | \$16.38 | \$14.77 | 34,070 | 30,720 |
| Crossing Guards and Flaggers | \$16.84 | \$17.13 | 35,020 | 35,620 |
| Lifeguards, Ski Patrol, and Other Recreational Pro | \$14.84 | \$14.51 | 30,860 | 30,180 |
| School Bus Monitors and Protective Service Workers | \$18.92 | \$16.72 | 39,350 | 34,770 |
| Food Preparation and Serving Related Occupations | \$15.50 | \$13.76 | 32,230 | 28,620 |
| Chefs and Head Cooks | \$34.12 | \$34.64 | 70,970 | 72,060 |
| First-Line Supervisors of Food Preparation and Ser | \$21.21 | \$20.09 | 44,120 | 41,780 |
| Cooks, Fast Food | \$13.75 | \$13.21 | 28,600 | 27,470 |
| Cooks, Institution and Cafeteria | \$17.51 | \$15.85 | 36,420 | 32,970 |
| Cooks, Restaurant | \$15.56 | \$15.11 | 32,360 | 31,430 |
| Cooks, Short Order | \$15.67 | \$14.92 | 32,600 | 31,040 |
| Cooks, All Other | \$17.88 | \$14.81 | 37,190 | 30,800 |
| Food Preparation Workers | \$15.40 | \$13.17 | 32,040 | 27,390 |
| Bartenders | \$17.33 | \$14.73 | 36,050 | 30,630 |
| Fast Food and Counter Workers | \$14.15 | \$13.02 | 29,430 | 27,080 |
| Waiters and Waitresses | \$17.46 | \$14.08 | 36,320 | 29,290 |
| Food Servers, Nonrestaurant | \$15.00 | \$14.39 | 31,210 | 29,930 |
| Dining Room and Cafeteria Attendants and Bartender | \$14.57 | \$13.90 | 30,300 | 28,920 |

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| Dishwashers | \$14.18 | \$13.88 | 29,500 | 28,870 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffe | \$14.70 | \$13.88 | 30,580 | 28,870 |
| Food Preparation and Serving Related Workers, All | \$14.03 | \$13.02 | 29,180 | 27,080 |
| Building and Grounds Cleaning and Maintenance Occu | \$17.66 | \$15.32 | 36,730 | 31,860 |
| First-Line Supervisors of Housekeeping and Janitor | \$19.52 | \$16.98 | 40,600 | 35,330 |
| First-Line Supervisors of Landscaping, Lawn Servic | \$28.22 | \$28.09 | 58,690 | 58,430 |
| Janitors and Cleaners, Except Maids and Housekeepi | \$17.30 | \$15.43 | 35,990 | 32,100 |
| Maids and Housekeeping Cleaners | \$15.88 | \$14.25 | 33,030 | 29,640 |
| Pest Control Workers | \$26.58 | \$27.18 | 55,280 | 56,540 |
| Landscaping and Groundskeeping Workers | \$16.52 | \$15.00 | 34,350 | 31,200 |
| Pesticide Handlers, Sprayers, and Applicators, Veg | \$23.14 | \$22.98 | 48,140 | 47,800 |
| Tree Trimmers and Pruners | \$26.21 | \$26.87 | 54,510 | 55,890 |
| Grounds Maintenance Workers, All Other | \$18.73 | \$18.04 | 38,960 | 37,510 |
| Personal Care and Service Occupations | \$17.53 | \$14.95 | 36,470 | 31,100 |
| First-Line Supervisors of Personal Service and Ent | \$26.23 | \$26.59 | 54,550 | 55,310 |
| Animal Caretakers | \$14.44 | \$13.02 | 30,030 | 27,080 |
| Ushers, Lobby Attendants, and Ticket Takers | \$15.17 | \$14.26 | 31,560 | 29,670 |
| Amusement and Recreation Attendants | \$14.66 | \$14.29 | 30,490 | 29,720 |
| Morticians, Undertakers, and Funeral Arrangers | \$24.54 | \$23.55 | 51,040 | 48,990 |
| Hairdressers, Hairstylists, and Cosmetologists | \$19.79 | \$14.91 | 41,160 | 31,010 |
| Manicurists and Pedicurists | \$15.60 | \$13.02 | 32,440 | 27,080 |
| Skincare Specialists | \$16.21 | \$15.37 | 33,720 | 31,960 |
| Childcare Workers | \$16.78 | \$15.29 | 34,900 | 31,800 |
| Exercise Trainers and Group Fitness Instructors | \$22.13 | \$18.74 | 46,030 | 38,980 |
| Recreation Workers | \$16.46 | \$14.83 | 34,230 | 30,840 |
| Residential Advisors | \$15.32 | \$13.48 | 31,860 | 28,050 |
| Sales and Related Occupations | \$20.77 | \$15.15 | 43,190 | 31,510 |

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| First-Line Supervisors of Retail Sales Workers | \$21.95 | \$19.43 | 45,650 | 40,400 |
| First-Line Supervisors of Non-Retail Sales Workers | \$32.82 | \$31.73 | 68,270 | 66,000 |
| Cashiers | \$14.87 | \$13.69 | 30,930 | 28,470 |
| Counter and Rental Clerks | \$19.16 | \$15.83 | 39,840 | 32,920 |
| Parts Salespersons | \$19.77 | \$18.55 | 41,130 | 38,580 |
| Retail Salespersons | \$15.31 | \$14.09 | 31,850 | 29,310 |
| Advertising Sales Agents | \$27.75 | \$21.32 | 57,720 | 44,340 |
| Insurance Sales Agents | \$31.13 | \$21.13 | 64,760 | 43,960 |
| Securities, Commodities, and Financial Services Sa | \$36.52 | \$27.01 | 75,970 | 56,180 |
| Sales Representatives of Services, Except Advertis | \$31.01 | \$24.99 | 64,490 | 51,980 |
| Sales Representatives, Wholesale and Manufacturing | \$52.38 | \$49.66 | 108,960 | 103,300 |
| Sales Representatives, Wholesale and Manufacturing | \$37.92 | \$33.07 | 78,880 | 68,790 |
| Demonstrators and Product Promoters | \$17.75 | \$16.61 | 36,910 | 34,550 |
| Real Estate Sales Agents | \$30.89 | \$30.78 | 64,250 | 64,020 |
| Telemarketers | \$17.69 | \$16.99 | 36,790 | 35,350 |
| Sales and Related Workers, All Other | \$21.46 | \$17.12 | 44,640 | 35,610 |
| Office and Administrative Support Occupations | \$21.69 | \$19.82 | 45,120 | 41,220 |
| First-Line Supervisors of Office and Administrativ | \$30.73 | \$29.60 | 63,920 | 61,570 |
| Switchboard Operators, Including Answering Service | \$21.17 | \$19.21 | 44,040 | 39,960 |
| Bill and Account Collectors | \$20.77 | \$18.84 | 43,200 | 39,190 |
| Billing and Posting Clerks | \$20.02 | \$18.76 | 41,630 | 39,020 |
| Bookkeeping, Accounting, and Auditing Clerks | \$21.66 | \$20.92 | 45,060 | 43,510 |
| Payroll and Timekeeping Clerks | \$23.67 | \$23.36 | 49,240 | 48,590 |
| Procurement Clerks | \$24.30 | \$25.10 | 50,550 | 52,220 |
| Tellers | \$16.12 | \$16.30 | 33,530 | 33,900 |
| Financial Clerks, All Other | \$23.67 | \$24.30 | 49,230 | 50,550 |
| Court, Municipal, and License Clerks | \$20.89 | \$20.60 | 43,440 | 42,850 |
| Credit Authorizers, Checkers, and Clerks | \$22.75 | \$21.84 | 47,310 | 45,420 |
| Customer Service Representatives | \$22.69 | \$18.46 | 47,200 | 38,400 |

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| Eligibility Interviewers, Government Programs | \$26.12 | \$26.76 | 54,320 | 55,660 |
| File Clerks | \$18.48 | \$15.05 | 38,440 | 31,310 |
| Hotel, Motel, and Resort Desk Clerks | \$13.92 | \$13.27 | 28,950 | 27,600 |
| Interviewers, Except Eligibility and Loan | \$23.61 | \$22.30 | 49,120 | 46,380 |
| Library Assistants, Clerical | \$16.59 | \$14.43 | 34,510 | 30,010 |
| Loan Interviewers and Clerks | \$20.11 | \$19.07 | 41,830 | 39,660 |
| New Accounts Clerks | \$21.06 | \$20.08 | 43,810 | 41,770 |
| Order Clerks | \$19.53 | \$19.67 | 40,630 | 40,900 |
| Human Resources Assistants, Except Payroll and Tim | \$21.41 | \$20.74 | 44,530 | 43,150 |
| Receptionists and Information Clerks | \$17.53 | \$15.99 | 36,460 | 33,270 |
| Reservation and Transportation Ticket Agents and T | \$19.76 | \$18.56 | 41,110 | 38,610 |
| Information and Record Clerks, All Other | \$24.00 | \$23.86 | 49,920 | 49,630 |
| Cargo and Freight Agents | \$21.58 | \$19.79 | 44,880 | 41,160 |
| Couriers and Messengers | \$21.06 | \$19.01 | 43,810 | 39,550 |
| Public Safety Telecommunicators | \$35.32 | \$35.74 | 73,450 | 74,340 |
| Dispatchers, Except Police, Fire, and Ambulance | \$23.62 | \$23.41 | 49,130 | 48,680 |
| Postal Service Clerks | \$26.44 | \$30.28 | 55,000 | 62,990 |
| Postal Service Mail Carriers | \$26.00 | \$27.83 | 54,080 | 57,880 |
| Production, Planning, and Expediting Clerks | \$22.37 | \$20.06 | 46,540 | 41,720 |
| Shipping, Receiving, and Inventory Clerks | \$19.26 | \$18.05 | 40,070 | 37,530 |
| Weighers, Measurers, Checkers, and Samplers, Recor | \$18.34 | \$17.51 | 38,140 | 36,420 |
| Executive Secretaries and Executive Administrative | \$29.83 | \$28.58 | 62,040 | 59,440 |
| Legal Secretaries and Administrative Assistants | \$23.28 | \$24.53 | 48,420 | 51,020 |
| Medical Secretaries and Administrative Assistants | \$20.22 | \$18.48 | 42,060 | 38,440 |
| Secretaries and Administrative Assistants, Except | \$21.74 | \$21.16 | 45,210 | 44,020 |
| Data Entry Keyers | \$15.89 | \$15.22 | 33,060 | 31,660 |
| Insurance Claims and Policy Processing Clerks | \$21.86 | \$21.56 | 45,470 | 44,840 |
| Office Clerks, General | \$18.83 | \$17.56 | 39,160 | 36,530 |
| Office Machine Operators, Except Computer | \$18.10 | \$16.80 | 37,650 | 34,940 |

| | MEAN HOURLY | MEDIAN HOURLY | MEAN ANNUAL | MEDIAN ANNUAL |
|--|----------------|------------------|----------------|------------------|
| Office and Administrative Support Workers, All Oth | \$20.22 | \$18.42 | 42,050 | 38,320 |
| Farming, Fishing, and Forestry Occupations | \$15.08 | \$14.26 | 31,360 | 29,670 |
| First-Line Supervisors of Farming, Fishing, and Fo | \$26.17 | \$23.29 | 54,440 | 48,450 |
| Agricultural Inspectors | \$25.26 | \$25.36 | 52,530 | 52,760 |
| Graders and Sorters, Agricultural Products | \$13.92 | \$13.94 | 28,960 | 28,990 |
| Agricultural Equipment Operators | \$19.49 | \$20.05 | 40,540 | 41,710 |
| Farmworkers and Laborers, Crop, Nursery, and Green | \$14.59 | \$14.21 | 30,350 | 29,560 |
| Agricultural Workers, All Other | \$19.17 | \$19.57 | 39,870 | 40,710 |
| Construction and Extraction Occupations | \$29.76 | \$27.78 | 61,910 | 57,780 |
| First-Line Supervisors of Construction Trades and | \$37.92 | \$35.22 | 78,880 | 73,260 |
| Stonemasons | \$30.91 | \$31.50 | 64,300 | 65,520 |
| Carpenters | \$29.87 | \$25.54 | 62,120 | 53,120 |
| Carpet Installers | \$19.71 | \$18.00 | 41,000 | 37,440 |
| Tile and Stone Setters | \$24.73 | \$23.96 | 51,450 | 49,840 |
| Cement Masons and Concrete Finishers | \$26.93 | \$24.71 | 56,020 | 51,400 |
| Construction Laborers | \$25.70 | \$23.52 | 53,460 | 48,920 |
| Operating Engineers and Other Construction Equipme | \$37.84 | \$41.75 | 78,700 | 86,840 |
| Drywall and Ceiling Tile Installers | \$28.96 | \$27.47 | 60,230 | 57,130 |
| Electricians | \$31.24 | \$29.20 | 64,980 | 60,740 |
| Painters, Construction and Maintenance | \$20.74 | \$19.99 | 43,130 | 41,590 |
| Pipelayers | \$25.33 | \$19.23 | 52,680 | 40,000 |
| Plumbers, Pipefitters, and Steamfitters | \$38.47 | \$37.46 | 80,030 | 77,910 |
| Roofers | \$25.01 | \$25.95 | 52,020 | 53,980 |
| Sheet Metal Workers | \$34.37 | \$33.04 | 71,500 | 68,730 |
| Structural Iron and Steel Workers | \$34.99 | \$40.09 | 72,780 | 83,380 |
| Helpers--Brickmasons, Blockmasons, Stonemasons, an | \$19.54 | \$18.15 | 40,650 | 37,750 |
| Helpers--Carpenters | \$15.37 | \$14.37 | 31,960 | 29,890 |
| Helpers, Construction Trades, All Other | \$14.56 | \$13.85 | 30,290 | 28,810 |

| | MEAN HOURLY | MEDIAN HOURLY | MEAN ANNUAL | MEDIAN ANNUAL |
|--|----------------|------------------|----------------|------------------|
| Construction and Building Inspectors | \$37.36 | \$36.89 | 77,700 | 76,720 |
| Highway Maintenance Workers | \$22.48 | \$22.31 | 46,750 | 46,400 |
| Septic Tank Servicers and Sewer Pipe Cleaners | \$33.82 | \$28.75 | 70,340 | 59,790 |
| Installation, Maintenance, and Repair Occupations | \$27.09 | \$25.62 | 56,340 | 53,280 |
| First-Line Supervisors of Mechanics, Installers, a | \$39.75 | \$36.84 | 82,690 | 76,630 |
| Computer, Automated Teller, and Office Machine Rep | \$21.40 | \$20.15 | 44,520 | 41,920 |
| Telecommunications Equipment Installers and Repair | \$29.05 | \$29.06 | 60,430 | 60,440 |
| Electrical and Electronics Repairers, Commercial a | \$33.93 | \$33.07 | 70,560 | 68,780 |
| Security and Fire Alarm Systems Installers | \$26.78 | \$24.81 | 55,700 | 51,600 |
| Aircraft Mechanics and Service Technicians | * | * | * | * |
| Automotive Body and Related Repairers | \$25.52 | \$23.35 | 53,080 | 48,580 |
| Automotive Service Technicians and Mechanics | \$25.33 | \$25.39 | 52,680 | 52,820 |
| Bus and Truck Mechanics and Diesel Engine Speciali | \$26.38 | \$25.30 | 54,880 | 52,620 |
| Farm Equipment Mechanics and Service Technicians | \$23.05 | \$22.60 | 47,950 | 47,000 |
| Mobile Heavy Equipment Mechanics, Except Engines | \$30.29 | \$30.76 | 63,010 | 63,970 |
| Rail Car Repairers | \$29.45 | \$30.58 | 61,260 | 63,610 |
| Motorboat Mechanics and Service Technicians | \$21.07 | \$19.34 | 43,820 | 40,230 |
| Outdoor Power Equipment and Other Small Engine Mec | \$23.06 | \$19.20 | 47,960 | 39,930 |
| Tire Repairers and Changers | \$20.79 | \$19.18 | 43,240 | 39,900 |
| Control and Valve Installers and Repairers, Except | \$26.27 | \$27.03 | 54,630 | 56,230 |
| Heating, Air Conditioning, and Refrigeration Mecha | \$27.25 | \$27.09 | 56,670 | 56,360 |
| Industrial Machinery Mechanics | \$28.79 | \$28.68 | 59,870 | 59,650 |
| Maintenance Workers, Machinery | \$26.30 | \$24.79 | 54,700 | 51,560 |
| Millwrights | \$26.24 | \$24.22 | 54,580 | 50,380 |
| Telecommunications Line Installers and Repairers | \$42.56 | \$45.45 | 88,530 | 94,530 |
| Medical Equipment Repairers | \$25.33 | \$22.26 | 52,690 | 46,290 |
| Maintenance and Repair Workers, General | \$22.41 | \$19.76 | 46,610 | 41,100 |
| Helpers--Installation, Maintenance, and Repair Wor | \$18.20 | \$17.49 | 37,860 | 36,370 |

| | MEAN HOURLY | MEDIAN HOURLY | MEAN ANNUAL | MEDIAN ANNUAL |
|--|----------------|------------------|----------------|------------------|
| Installation, Maintenance, and Repair Workers, All | \$22.22 | \$18.72 | 46,220 | 38,930 |
| Production Occupations | \$20.31 | \$18.12 | 42,250 | 37,690 |
| First-Line Supervisors of Production and Operating | \$30.56 | \$29.05 | 63,560 | 60,430 |
| Electrical, Electronic, and Electromechanical Asse | \$15.54 | \$13.86 | 32,330 | 28,820 |
| Structural Metal Fabricators and Fitters | \$23.00 | \$22.92 | 47,830 | 47,680 |
| Miscellaneous Assemblers and Fabricators | \$17.18 | \$15.29 | 35,730 | 31,800 |
| Bakers | \$16.93 | \$15.08 | 35,210 | 31,360 |
| Butchers and Meat Cutters | \$19.71 | \$20.53 | 40,990 | 42,690 |
| Meat, Poultry, and Fish Cutters and Trimmers | \$19.68 | \$18.05 | 40,940 | 37,550 |
| Slaughterers and Meat Packers | \$15.01 | \$14.54 | 31,220 | 30,250 |
| Food and Tobacco Roasting, Baking, and Drying Mach | \$17.21 | \$17.26 | 35,790 | 35,890 |
| Food Batchmakers | \$17.36 | \$15.31 | 36,110 | 31,850 |
| Food Processing Workers, All Other | \$15.30 | \$13.02 | 31,810 | 27,080 |
| Extruding and Drawing Machine Setters, Operators, | \$18.40 | \$17.44 | 38,280 | 36,280 |
| Cutting, Punching, and Press Machine Setters, Oper | \$21.09 | \$20.56 | 43,860 | 42,770 |
| Grinding, Lapping, Polishing, and Buffing Machine | \$19.93 | \$19.73 | 41,440 | 41,040 |
| Machinists | \$23.64 | \$23.15 | 49,170 | 48,150 |
| Molding, Coremaking, and Casting Machine Setters, | \$20.03 | \$19.89 | 41,670 | 41,370 |
| Tool and Die Makers | \$30.39 | \$30.24 | 63,200 | 62,900 |
| Welders, Cutters, Solderers, and Brazers | \$22.74 | \$22.35 | 47,300 | 46,490 |
| Welding, Soldering, and Brazing Machine Setters, O | \$22.07 | \$20.73 | 45,910 | 43,110 |
| Plating Machine Setters, Operators, and Tenders, M | \$17.72 | \$17.16 | 36,850 | 35,700 |
| Printing Press Operators | \$19.38 | \$18.10 | 40,310 | 37,640 |
| Laundry and Dry-Cleaning Workers | \$14.99 | \$14.28 | 31,180 | 29,710 |
| Pressers, Textile, Garment, and Related Materials | \$13.78 | \$13.02 | 28,670 | 27,080 |
| Sewing Machine Operators | \$15.51 | \$15.11 | 32,250 | 31,420 |
| Cabinetmakers and Bench Carpenters | \$19.76 | \$17.43 | 41,100 | 36,250 |
| Sawing Machine Setters, Operators, and Tenders, Wo | \$16.35 | \$15.01 | 34,010 | 31,230 |
| Woodworking Machine Setters, Operators, and Tender | \$18.55 | \$17.78 | 38,580 | 36,990 |

| | MEAN HOURLY | MEDIAN HOURLY | MEAN ANNUAL | MEDIAN ANNUAL |
|---|----------------|------------------|----------------|------------------|
| Stationary Engineers and Boiler Operators | \$35.95 | \$37.30 | 74,780 | 77,580 |
| Water and Wastewater Treatment Plant and System Op | \$31.33 | \$31.03 | 65,170 | 64,540 |
| Chemical Equipment Operators and Tenders | \$25.54 | \$23.05 | 53,120 | 47,950 |
| Separating, Filtering, Clarifying, Precipitating, | \$26.10 | \$23.02 | 54,290 | 47,880 |
| Crushing, Grinding, and Polishing Machine Setters, | \$17.77 | \$17.03 | 36,960 | 35,420 |
| Mixing and Blending Machine Setters, Operators, an | \$19.16 | \$17.97 | 39,850 | 37,380 |
| Cutting and Slicing Machine Setters, Operators, an | \$18.28 | \$17.58 | 38,020 | 36,570 |
| Extruding, Forming, Pressing, and Compacting Machi | \$21.80 | \$20.85 | 45,340 | 43,370 |
| Inspectors, Testers, Sorters, Samplers, and Weighe | \$18.81 | \$17.42 | 39,130 | 36,230 |
| Dental Laboratory Technicians | \$20.55 | \$18.66 | 42,750 | 38,820 |
| Packaging and Filling Machine Operators and Tender | \$18.79 | \$17.18 | 39,080 | 35,740 |
| Coating, Painting, and Spraying Machine Setters, O | \$20.51 | \$20.63 | 42,670 | 42,910 |
| Computer Numerically Controlled Tool Operators | \$21.61 | \$21.97 | 44,950 | 45,700 |
| Cleaning, Washing, and Metal Pickling Equipment Op | \$18.79 | \$16.87 | 39,080 | 35,080 |
| Molders, Shapers, and Casters, Except Metal and Pl | \$17.86 | \$17.27 | 37,160 | 35,920 |
| Paper Goods Machine Setters, Operators, and Tender | \$18.60 | \$17.91 | 38,690 | 37,250 |
| Helpers--Production Workers | \$17.09 | \$16.55 | 35,550 | 34,430 |
| Production Workers, All Other | \$16.82 | \$15.82 | 34,980 | 32,900 |
| Transportation and Material Moving Occupations | \$19.46 | \$17.10 | 40,470 | 35,560 |
| First-Line Supervisors of Transportation and Mater | \$28.92 | \$28.64 | 60,150 | 59,570 |
| Driver/Sales Workers | \$19.75 | \$18.26 | 41,080 | 37,980 |
| Heavy and Tractor-Trailer Truck Drivers | \$25.18 | \$25.51 | 52,380 | 53,060 |
| Light Truck Drivers | \$18.79 | \$17.37 | 39,080 | 36,130 |
| Passenger Vehicle Drivers, Except Bus Drivers, Tra | \$20.28 | \$20.99 | 42,190 | 43,650 |
| Motor Vehicle Operators, All Other | \$24.85 | \$27.26 | 51,700 | 56,690 |
| Parking Attendants | \$14.70 | \$13.92 | 30,580 | 28,950 |
| Automotive and Watercraft Service Attendants | \$15.41 | \$14.65 | 32,050 | 30,460 |
| Aircraft Service Attendants and Transportation Wor | \$23.13 | \$17.37 | 48,120 | 36,130 |
| Conveyor Operators and Tenders | \$18.29 | \$17.49 | 38,050 | 36,390 |

| | MEAN HOURLY | MEDIAN HOURLY | MEAN ANNUAL | MEDIAN ANNUAL |
|--|----------------|------------------|----------------|------------------|
| Crane and Tower Operators | * | * | * | * |
| Industrial Truck and Tractor Operators | \$19.75 | \$18.80 | 41,070 | 39,110 |
| Cleaners of Vehicles and Equipment | \$15.39 | \$14.43 | 32,000 | 30,000 |
| Laborers and Freight, Stock, and Material Movers, | \$17.58 | \$15.22 | 36,570 | 31,660 |
| Machine Feeders and Offbearers | \$18.17 | \$17.05 | 37,800 | 35,470 |
| Packers and Packers, Hand | \$15.90 | \$14.75 | 33,070 | 30,670 |
| Stockers and Order Fillers | \$16.23 | \$14.93 | 33,760 | 31,050 |
| Refuse and Recyclable Material Collectors | \$26.15 | \$27.49 | 54,400 | 57,180 |
| Material Moving Workers, All Other | \$15.51 | \$13.34 | 32,260 | 27,740 |