



# **New Business Owner Welcome Packet!**

Downtown Stockton Alliance

125 Bridge Place, 3rd Fl., Stockton, CA 95202 downtownstockton.org | 209.464.5246 | M-F, 8:00am-4:30pm





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in @DowntownStocktonAlliance

### **Note from DSA CEO**

Downtown Stockton is rich with history, culture, and community. It has tremendous potential just waiting to be unlocked, and you, as a Downtown business owner are contributing to the transformation of the area into a hub for business activity, startups, maker spaces, urban living, and events that bring life to our historic core.

We are the Downtown Stockton Alliance, or DSA, a 501(c)6 non-profit Property Based Business Improvement District funded by property assessments paid yearly on every parcel in downtown. Our services cover 123 square blocks in the heart of Downtown.

Your business benefits are determined by vour zone. View the map on the back of this booklet to identify your business's zone and read more to learn about the benefits you automatically receive through the PBID as a Downtown business owner.



## Downtown Stockton

## Marketing and Economic

#### Social Media + Website

We promote Downtown spaces for sale or lease. downtown tenants, and downtown events on our website and social media. If you are hosting a Downtown event or want something promoted, send marketing materials to bsanchez@downtownstockton.org

#### Video Campaigns

We have several ongoing video campaigns on our Youtube channel @downtownstockton:

- Talk to Downtown features interviews with organiations that impact Downtown
- Downtown Stockton Vlog highlights organic Downtown experiences
- Doorways to Downtown spotlights a downtown

### Safety + Advocacy Zones 1, 2, & 3

#### Safety Ambassador Program

DSA has a Safety Ambassador Team that patrols the Downtown District.

They also perform services like:

- Shopping Cart Collection
- · Safety Escort Services
- First Call Alarm Program

#### **Business Watch Meetings**

Stockton PD's Community Service Department, in partnership with DSA, holds a monthly Downtown Business Watch Meeting at the Stockton Arena, Conference Room A (currently virtual) for stakeholders to share their concerns and hear about solutions. Email phillip.andeola@ stocktonca.gov to be added to the Business Watch list.

#### Advocacy

DSA advocates on behalf of Downtown property owners in communications with the SJ Continuum of Care, the SJ County Board of Supervisors, various City of Stockton departments, the Mayor's Office, working groups, and other organizations.

#### Portable Bathroom & Shower Unit (PBSU)

DSA operates a Portable Bathroom & Shower Unit in the parking lot of St. John's Episcopal Church for the unsheltered homeless.









### Development Zones 1, 2, & 3

business each month

- *Spirits of Downtown* follows ghost hunters as they investigate downtown locations.

#### **Enewsletters**

We send out monthly enewsletters to property owners, busines owners, and the general public/visitors. Email <code>cwood@downtownstockton.org</code> to be added to any list.

#### Kiosk

We maintain a marketing kiosk downtown, keeping it full of Downtown business and event fliers and publications.

#### Visitor's Guide

We feature Downtown businesses and events

in our bi-annual publication handed out to visitors, and displayed in kiosks throughout Stockton.

#### **Banner Program**

In partnership with the City of Stockton, we lease banner space on antique and standard light poles throughout the district to Downtown businesses and events exclusively.

#### **DSELF Loan Program**

DSA offers a \$10,000 - \$65,000 loan specifically for Downtown business and property owners who have been turned down by traditional lending insitutions. Email *cwood@downtownstockton.org* or visit *www.downtownstockton.org/dself/* 

### Beautification + Events Zones 1 & 2

#### Maintenance

The following maintenance services are performed by the DSA:

- Sidewalk Pressure-Washing
- Sidewalk Spot Treatment
- Litter Abatement
- Sidewalk Trash Can Emptying
- Street-Facing Graffiti Removal
- Sidewalk Weed Removal and Planter Care
- Curb and Bollard Repainting (in partnership with the City of Stockton)

#### Place-making

DSA has completed several place-making projects to remove blight/beautify Downtown:

Budd Alley Trash Compactor and Enclosure

- Chung Wah Lane
- Diversity Plaza
- Postcards From Downtown Murals
- · Rose Garden Trash Enclosure

#### **Events**

DSA also holds various events in Downtown, including Full Moon Riders, Music in Janet Leigh Plaza, and National Night Out.

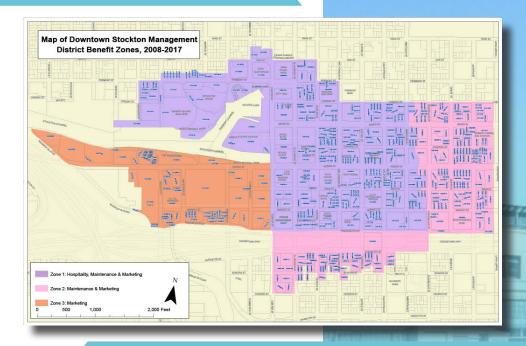
#### **GET INVOLVED!**

DSA Board Meetings take place monthly on every 3rd Wednesday at 3:30PM at the DSA office (currently virtual - call 209.464.526 for meeting link).





## **DSA Zoning Map**



## **Other Resources**

DSA Safety Ambassadors 209.451.7775

> Visit Stockton 209.938.1555

Greater Stockton Chamber of Commerce 209.547.2770

African-American Chamber of Commerce 209.227.5413

Central Valley Asian American Chamber of Commerce 209.405.2630

SJC Hispanic Chamber of Commerce 209.943.6117 CalAsian Chamber 209.868.1046

City of Stockton (COS) 209.937.8460

**COS Planning** 209.937.8266

COS Police Department 209.937.8377

COS Community Development Permit Center 209.937.8444

COS Economic Development

209.937.8530 Call for Small Business Resources and Facade Grant availability & information.

Call 209.464.5246 or visit downtownstockton.org to learn more!

Email cwood@downtownstockton.org to receive the monthly business owner e-newsletter with information about the Downtown news, new businesses and morel